



Become greater.

Bring Out Their Best: Impact and Influence through Coaching Skills

“Coaching conversations” are all the rage in employee development circles. Does the phrase make you wince as a manager? Is a coaching conversation not “strong” enough for the impact you need to have? Or have you experienced the benefits of a coaching conversation but aren’t sure how to replicate it for your own team?

This interactive session led by an ICF credentialed coach will demonstrate the impact and influence of coaching conversations. Barbara Stewart is a business owner and leader who has impacted and influenced hundreds of individuals and teams with her delivery of coaching in the real world of business.

Key points covered:

- Why your conversation must be different
- Two key skills to change the conversation
- What to do when the conversation goes south

Value to Participants:

Participants will leave with a new knowledge of impactful conversations and how to influence those they manage. They will learn the specific skills to begin implementing these practices and where and how to use them.